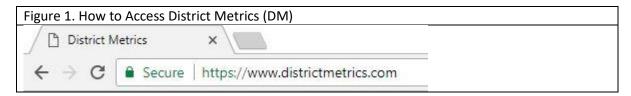
#### www.districtmetrics.com

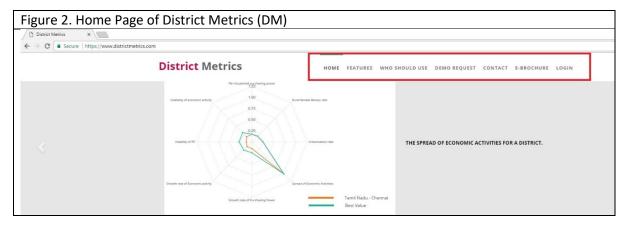
District Metrics (DM) helps you to unravel the potential household consumers in India at a disaggregated level. The service brings you, in a single platform, demographics, purchasing power or income and economic activity for – districts & towns enabling you to locate the markets of your choice. The reliable data and robust estimates in DM are powered with querying tools, supported by dynamic map-views that enable marketers identify and locate market geographies and households that can be prioritised.

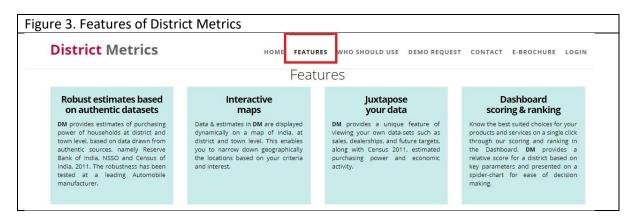
DM provides a unique feature in the interactive maps that facilitates the users to juxtapose their own internal data-sets like sales, distributors etc along with the DM data on the map. The feature empowers the users and helps in ease of decision making. DM is completely secure, and your internal data will not be available to us or any third party. You can seamlessly view a map-display with the meshing of the internal data along with the DM data for market geographies and households.

#### How to Access

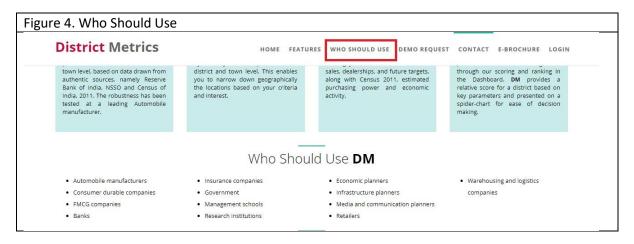


### Menu Available in Home Page

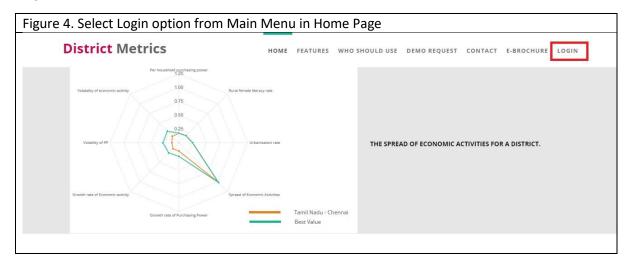




#### 'Who Should Use' -



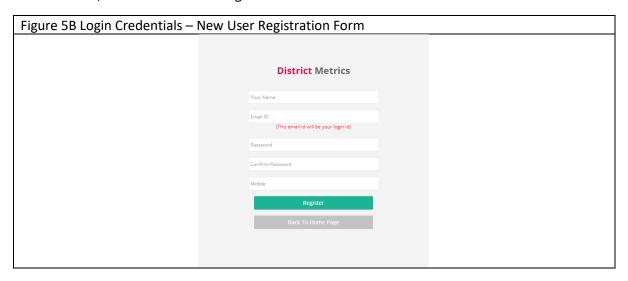
#### 'Login'



After having selected Login menu from Home Page, the user will be prompted to enter login credentials

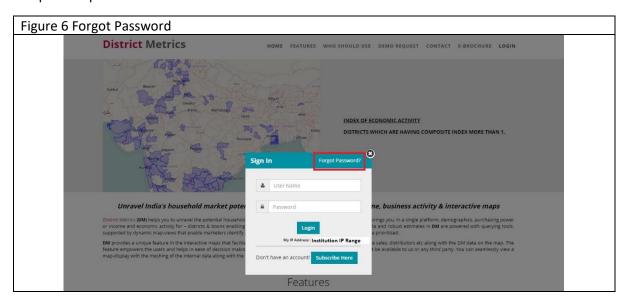


For new users within IP Range of institution (subscriber), Register Here option in the login window has to be invoked, which will lead to a registration form.

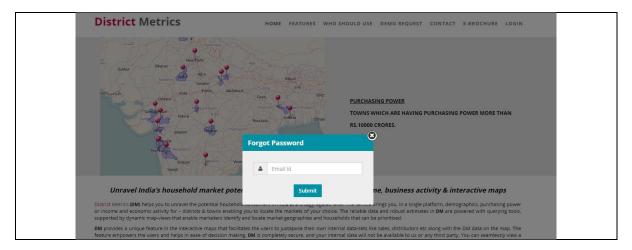


It is to be noted that the login credential will be mapped to the institution's IP Range and user can access DM service until access to institution's IP Range is made available.

In case of user unable to access DM service being unable to recall password, there is a provision to setup a new password which can be accessed as follows.

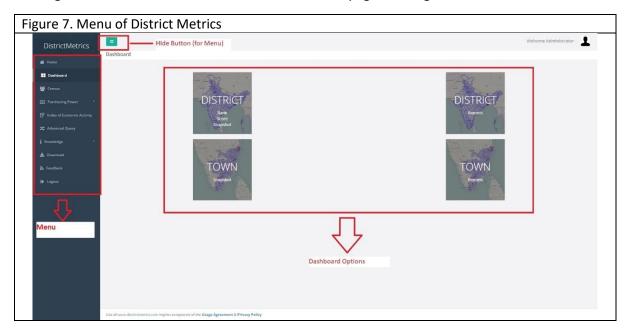


Upon invoking the 'Forgot Password' option, the user will be taken to a message box requesting for email ID



# **Basic Information – District Metrics (DM)**

Post login into District Metrics, the user will be taken to page showing Menu

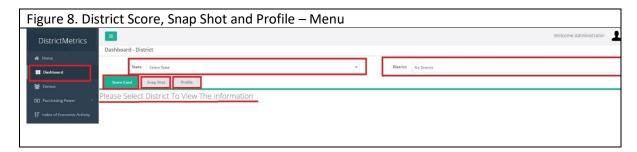


The page after login has two three components:

- First, **Dashboard** is the default view post the Login
- Second, **Login-Menu** where the user can access query modules of the datasets that are part of District Metrics, Knowledge Base, Feedback
- Third, **User Profile** option where the user can be

#### Dashboard

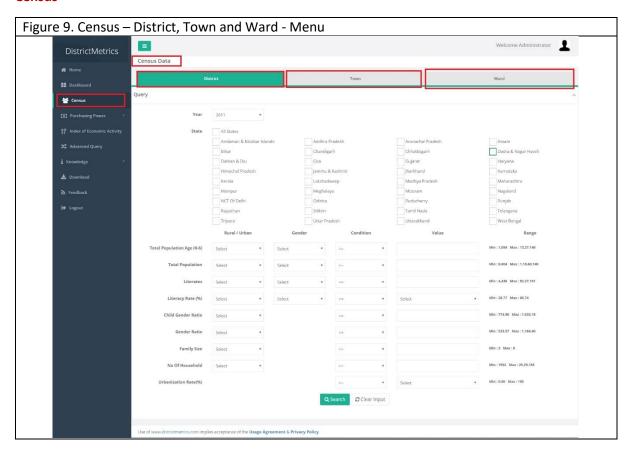
DM presents users the option to understand districts and towns (select) of India in form of snapshot, district score and rank.



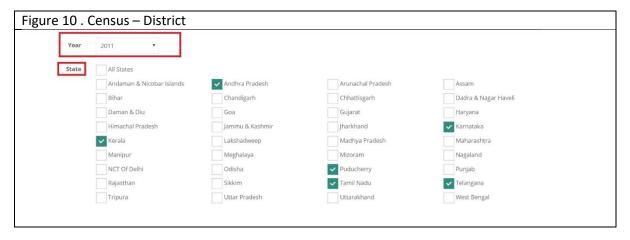
To view a district's score card, snap shot and profile, users need to select its respective state and district from the dropdown available. The Score Card shows the relative position of district in comparison to All-India best on various parameters like economic activity, purchasing power, female literacy and urbanisation. In addition, an overall district score is computed and made available for.

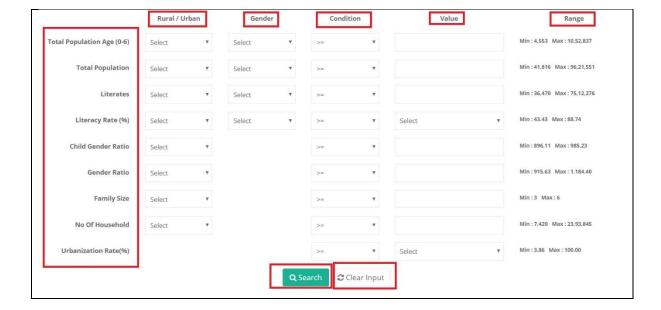
Dashboard is explained in detail in later section of the user manual.

#### **Census**



To view Census related data, the user has to choose 'Census' from the Login-Menu on the left. Upon selection, data can be viewed at three levels – district, town and ward.

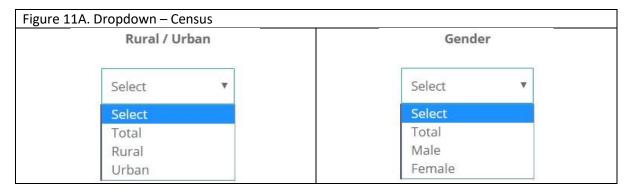




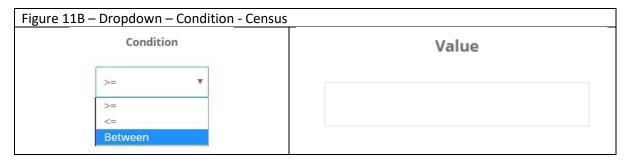
Upon selection of desired states for which data from Census is required, the user will have to select desired parameter(s).

The user has the option to view query output by considering a host of options that they can choose among — ranging from population, literacy (absolute and literacy rate), gender ratio, family size, number of households and urbanisation rate.

The user has the option to choose from rural, urban or both \_\_\_\_\_\_. Similarly, data can be narrowed to a particular gender – male, female or both for the respective parameter.



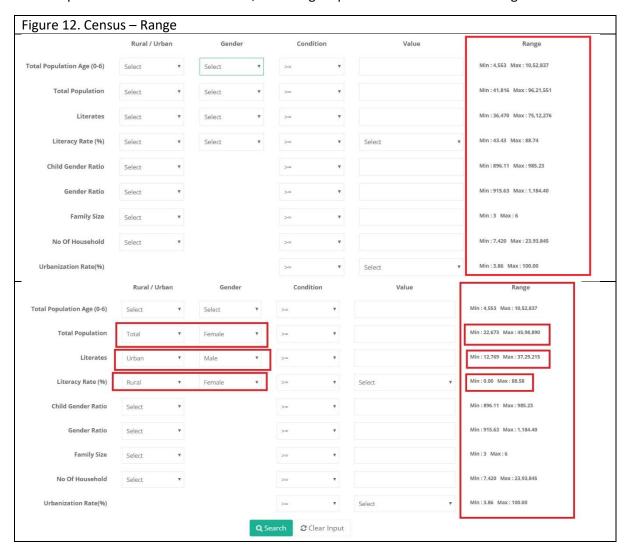
The 'Condition' tab in the query module requires the user to choose from three conditions – greater than or equal to; lesser than or equal to and between the value that user enters in the box provided for 'Value'.



Upon selection of 'between' in the condition dropdown – the user will have to enter the desired values (From and To) in the boxes provided.



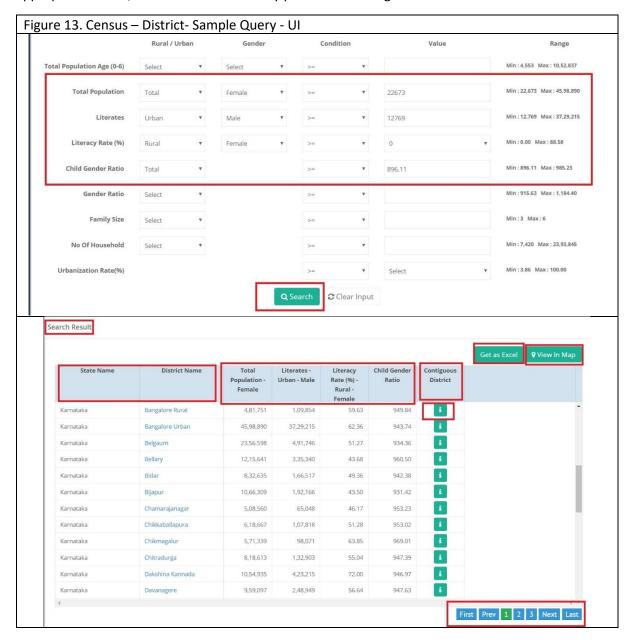
To aid the user to enter appropriate value – DM provides 'Range' which is dynamic in nature. That is, based on the state(s) selected, the minimum and maximum for the parameter(s) will be populated. In the query module, to see if a district meets a specific requirement or a threshold – data input for the selected parameter need to be entered, the 'Range' option will aid the user in doing so.



From figure 12, it can be seen that based on the drill-down invoked in the query module, the 'Range' of the associated parameter(s) changes.

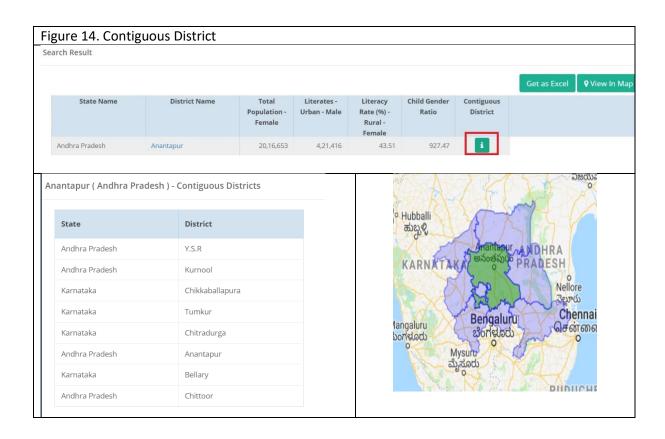
#### Example Query - Census (District-level)

In the query module, the desired parameter(s) need to be selected for which corresponding district(s) will be shown as results – which meet the criterion. As mentioned in the above section, to input appropriate values, the user will be aided by provision of 'Range'.

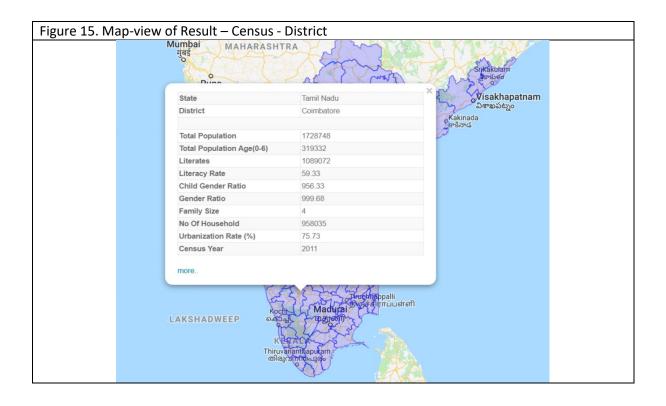


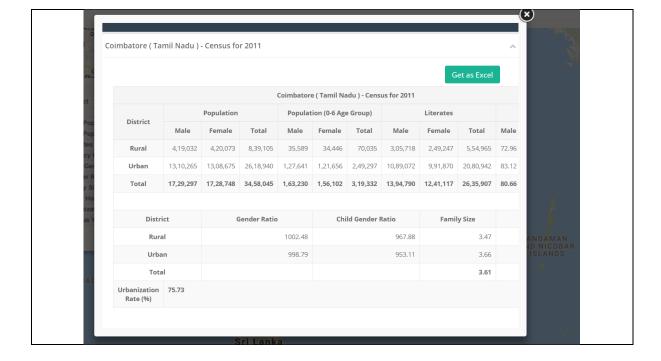
Upon selection of 'Search' in the query module, DM shows the list of district(s) that have met the criterion. In the result-view of districts, the selected parameter(s) are displayed against respective districts.

The 'Contiguous District' option against district allows users to view contiguous or nearby districts on a map.

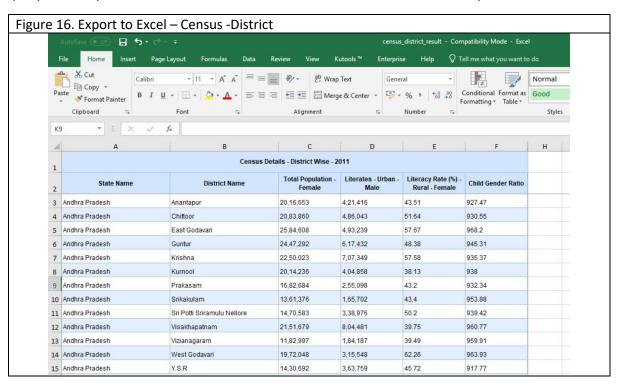


The obtained result can be viewed on map by selection of 'View in Map' from the result tab. Upon selection of 'View in Map', a new webpage will open with map-view of results.

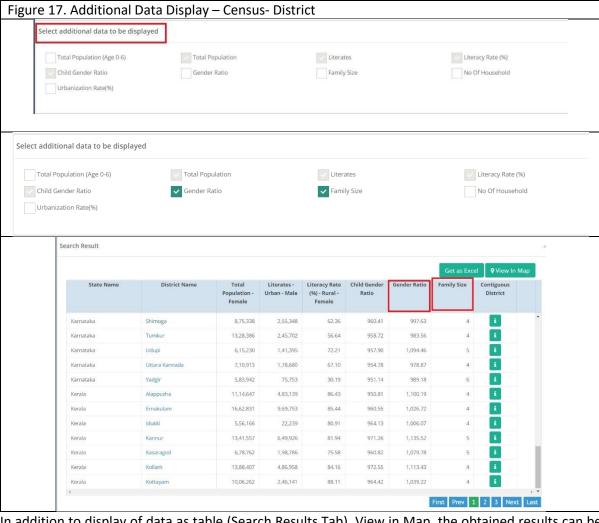




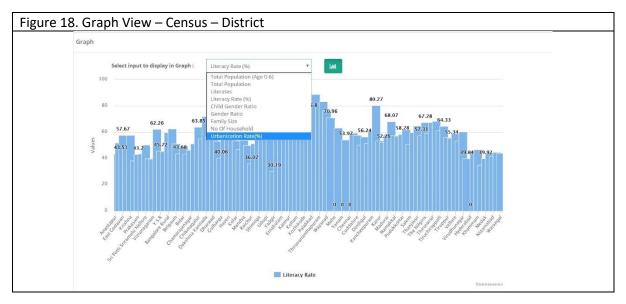
To facilitate further research and empirical studies, 'Get as Excel' provides option to export resultant query data in spreadsheet format which is amenable for further statistical analysis.



In addition to display of results for selected parameter(s), once the query is run, users can choose to view additional information for districts that have met search criterion.

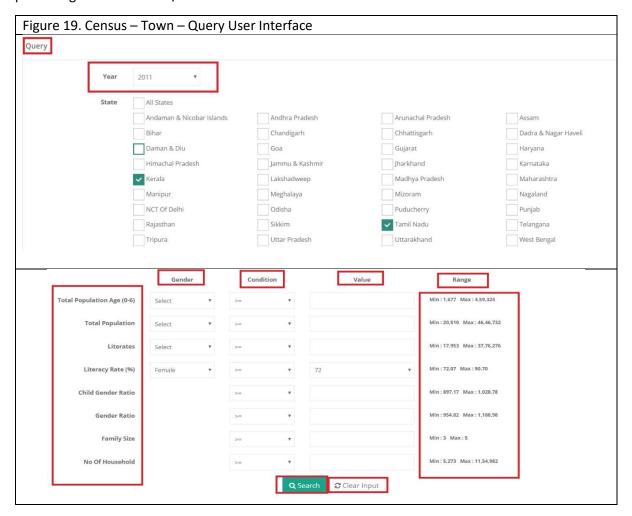


In addition to display of data as table (Search Results Tab), View in Map, the obtained results can be viewed as graphs. The parameters for graph-view are user-selection.

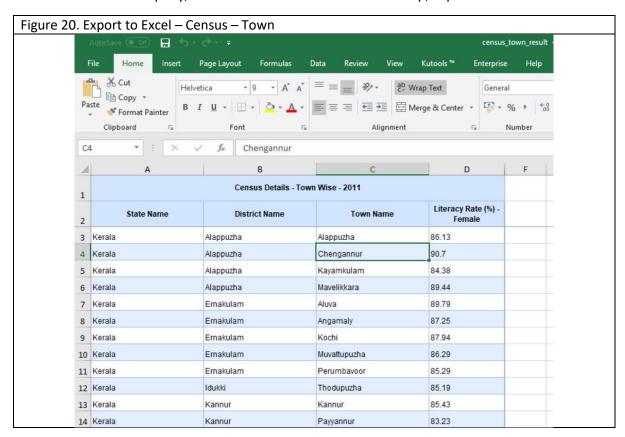


# Example Query – Census (Town-level)

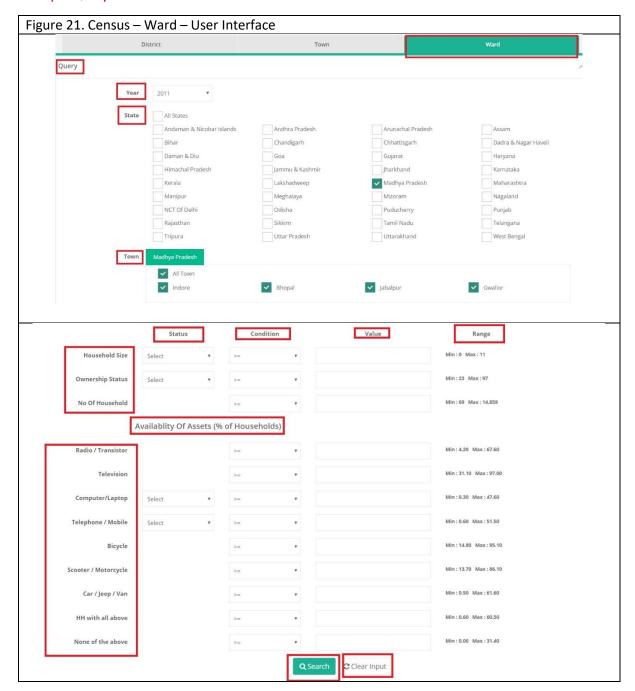
The town-level Census query is similar to district-level Census query with the exception of drill-down pertaining to 'Area – Rural/Urban'.



Similar to district-level query, results obtained can be viewed on map, exported to excel.

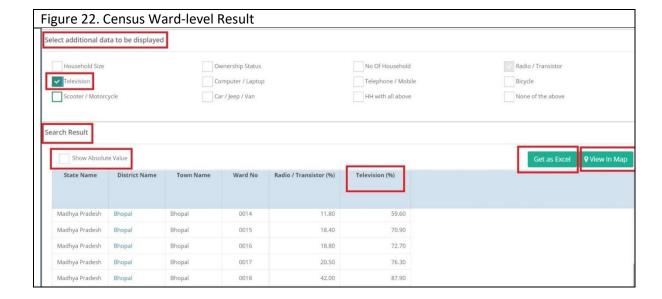


Similar to map-view of result from district-level Census query, town-level result can be viewed on map by selection of 'View in Map' button in the 'Search Results' tab.



DM's ward-level Census query requires selection of states and based on selection, as next step, municipal corporations will have to be chosen by invoking respective checkboxes provided.

Datapoints in ward-level query are household features — size, ownership status and number of households in underlying ward. Query is enabled at percentage of households (against total households) owning assets ranging from radio, television, computer, car and bikes.



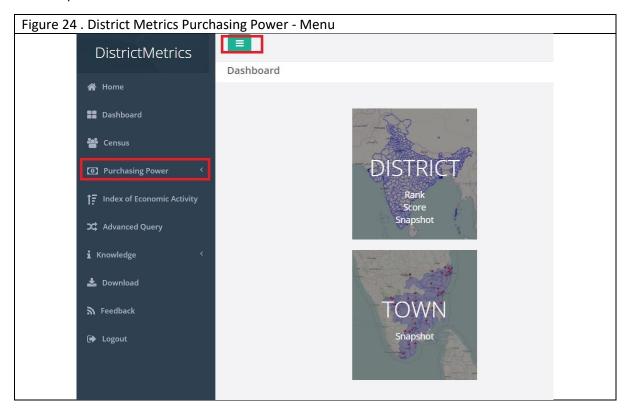
In the result view of ward-level query, to view data for additional parameters, users need to invoke required parameters from 'Select additional data to be displayed'.

The 'Search Result' tab has provision to view absolute numbers (of households) as against percentage of households. The tab also has provision to export queried data in the form of spreadsheet and mapview.

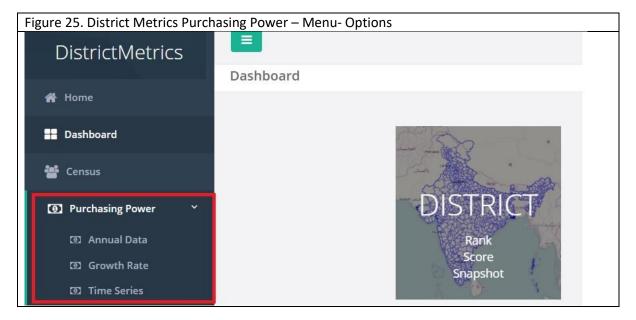


# **Purchasing Power**

To access data and query module pertaining to Purchasing Power, the user needs to select 'Purchasing Power' option in the home screen.

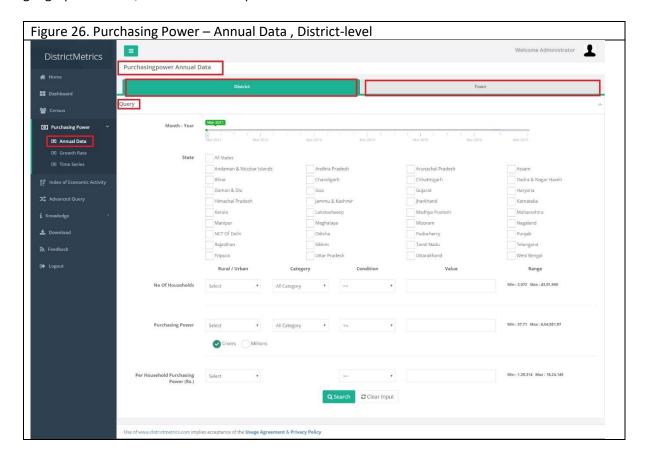


DM's Purchasing Power can be viewed at three levels – Annual Data, Growth Rate and Time Series.

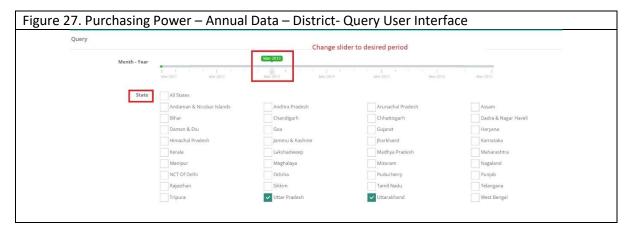


# Purchasing Power - Annual Data, District-level

Estimates of Purchasing Power are available at district and town (select) level. To access required geographical -view, district or town option has to be invoked.



#### Purchasing Power – Annual Data – District



No Of Households	Rural / Urba	n v	Category  All Category	,	Conditi >=	on v	Value	Range Min: \$3,840 Max: 10,12,930
Purchasing Power	Select Crores	Millions	All Category	*	>=	Y		Min:769.04 Max:21,781.60
Per Household Purchasing Power (Rs.)	Select	*		Q	>= Search & Clo	v ear Input		Min:1,15,795 Max:2,58,029

Purchasing Power data is available in terms of households (absolute) falling under a selected income category, Area- Rural/Urban. Query is enabled by user in the form of condition. To aid the user to input appropriate values, 'Range' based on selected states is displayed.

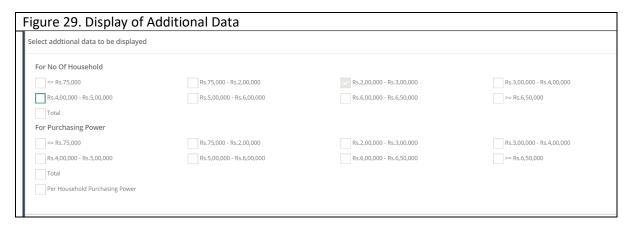
Parameters available for purchasing power at district are:

- ✓ No of Households
- ✓ Purchasing Power
- ✓ Per Household Purchasing Power (Rs.)

Dropdowns available in Purchasing Power – District , Annual Data



# **Display of Additional Data**

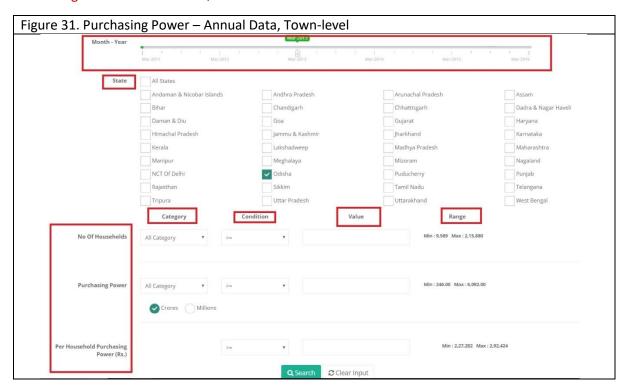


#### Sample of Query Output – District Purchasing Power



The resultant query output can be exported as spreadsheet and viewed on map.

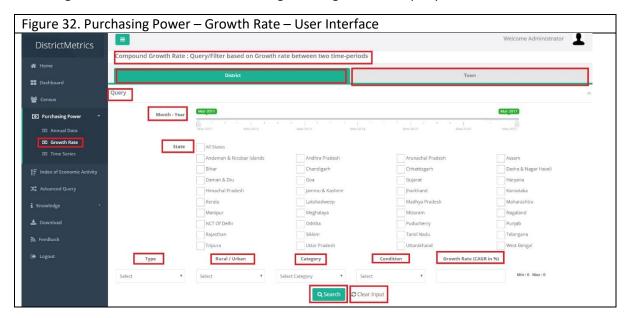
# Purchasing Power – Annual Data, Town-level



Similar to Annual Data – District -level, Annual Data can be accessed at town-level by invoking 'Town' option in Menu. Query module is available for parameters – number of households, purchasing power and per-household purchasing power.

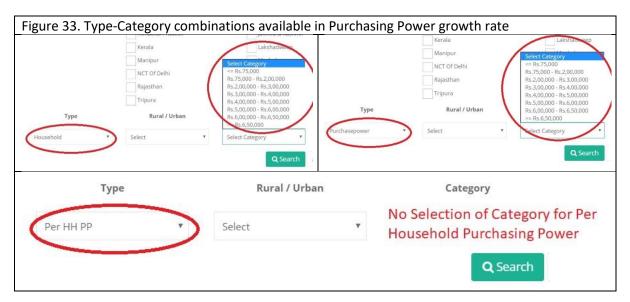
# **Purchasing Power - Growth Rate**

Following is the User Interface for Purchasing Power growth rate query module.

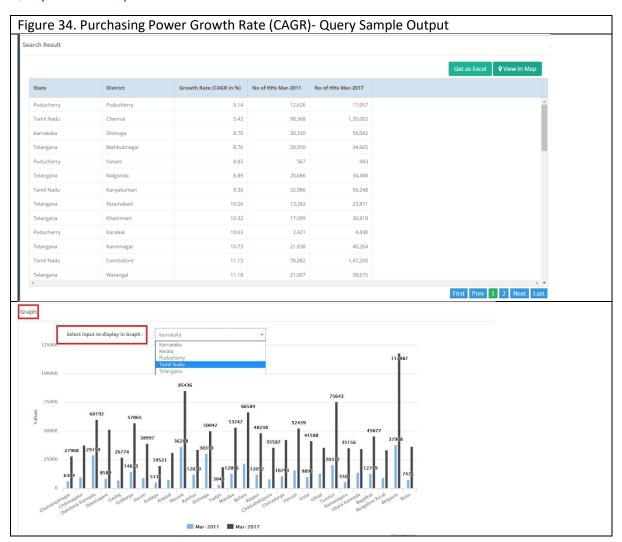


In the growth rate query-module, 'Category' dropdown will change based on choice selected in 'Type' dropdown.

The following are Type-Category combinations available in Purchasing Power growth rate query module

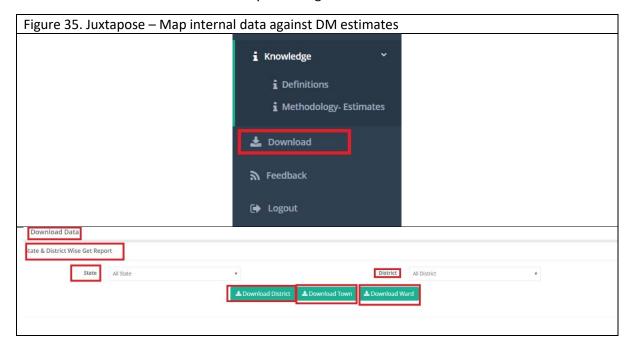


# Query Result – Output



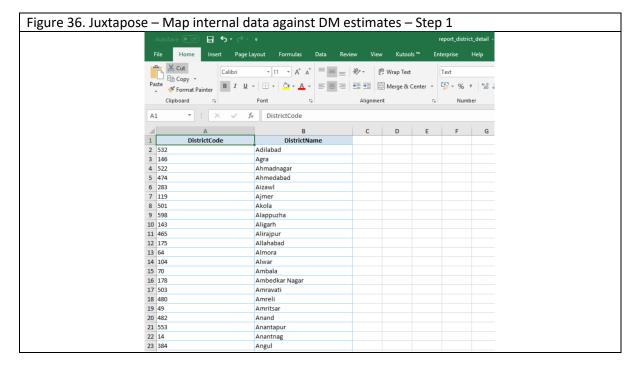
# Juxtapose - Map your internal data against District Metrics' estimates

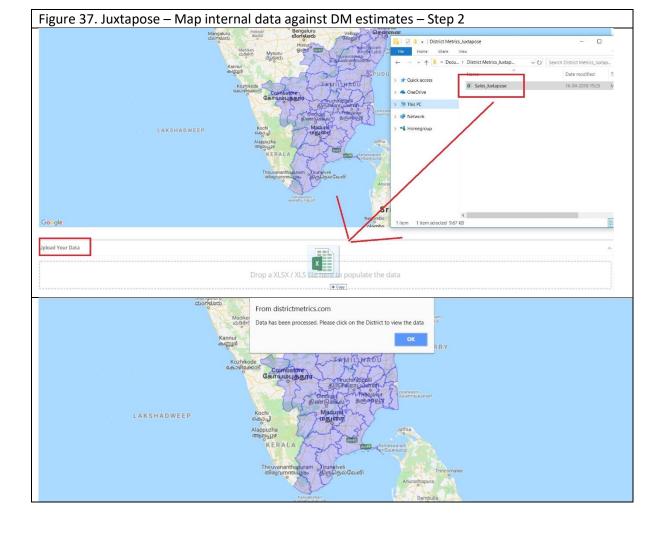
Juxtapose feature of District Metrics provides users to juxtapose their internal data on map on top of District Metrics data. This can be done by accessing 'Download' in the menu of District Metrics.



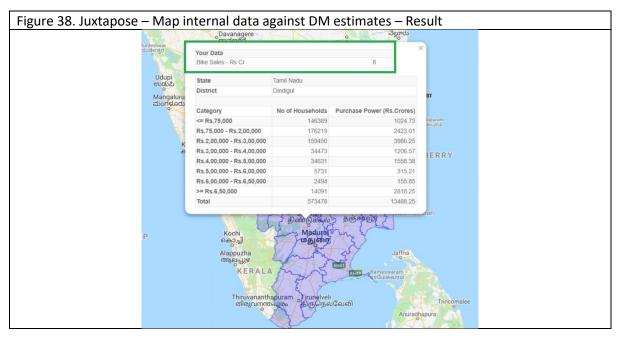
Based on desired level of visualisation of internal data on top of District Metrics data, appropriate file needs to be downloaded (as a spreadsheet). This spreadsheet will list the district/town/ward codes as read by District Metrics' juxtapose feature.

Internal data needs to be mapped to respective codes to be populated on map.



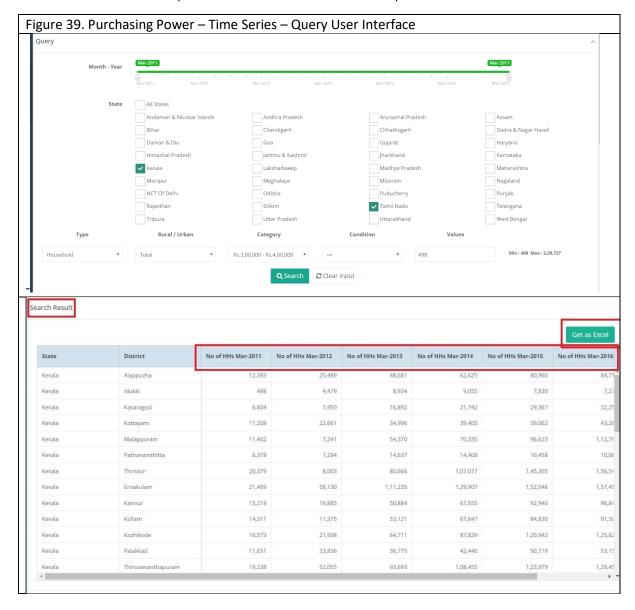


After drag-and-drop of desired worksheet with internal data, a message will show alerting 'data has been processed' and internal data has been mapped to respective geography.



# **Purchasing Power – Time Series**

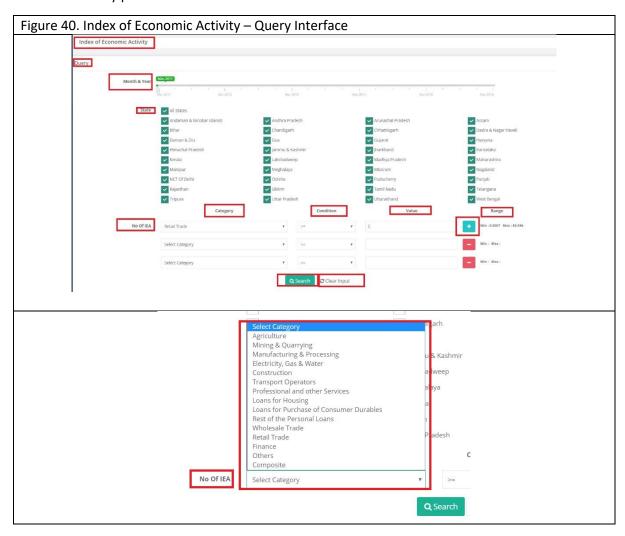
The user interface for Time Series is similar to growth rate. However, query result would show absolute data for all those periods between start and end time period.



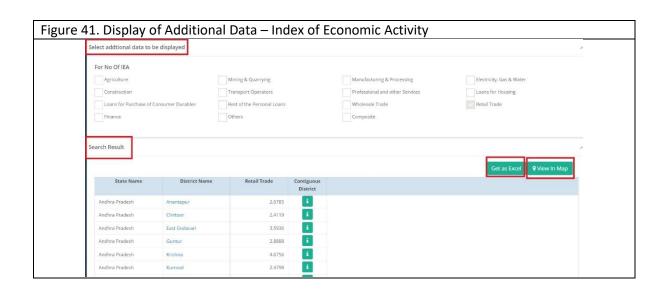
Result can be exported to spreadsheet for further by selecting 'Get as Excel' option.

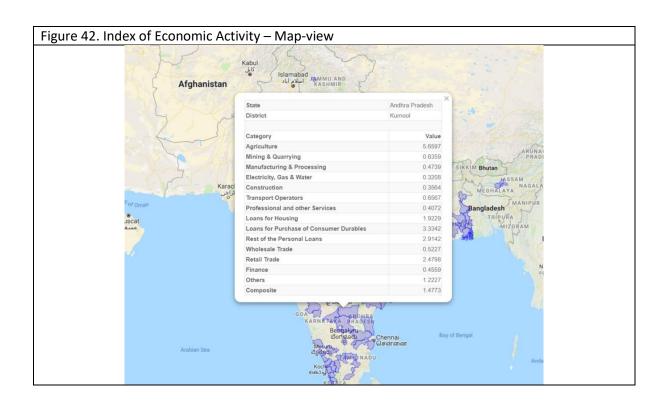
# **Index of Economic Activity (IEA)**

Query module of Index of Economic Activity consists selection of period, state(s) and required economic activity parameter.

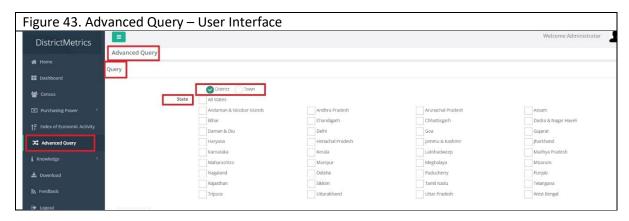


To view significant districts pertaining to a specific economic activity, desired economic activity has to be chosen from the dropdown and required conditions need to be input by user. To add more economic activities, button in the query module needs to be chosen.





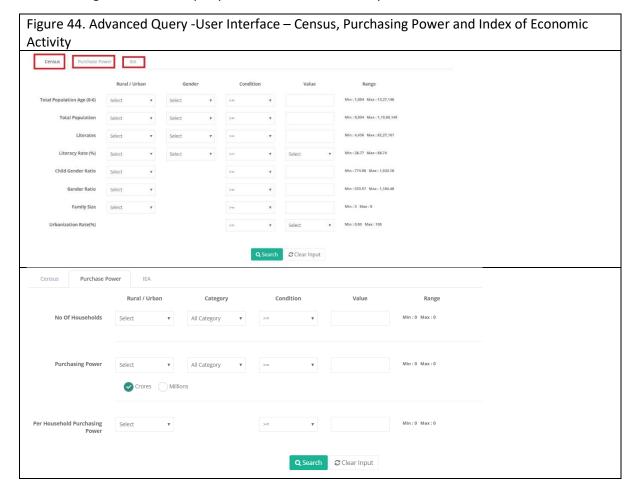
# **Advanced Query**



In Advanced Query user interface, the level of data-view has to be selected – either district or town level. Upon selection of same, desired state(s) need to be selected.

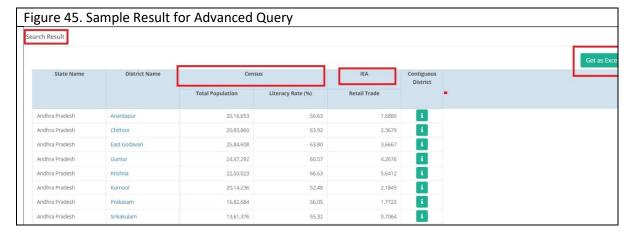
Advanced Query is a combination query – that is, it helps user to drill-down district or town which meet user-input conditions in Census, Purchasing Power and Index of Economic Activity.

The following are three-fold query screen in Advanced Query.



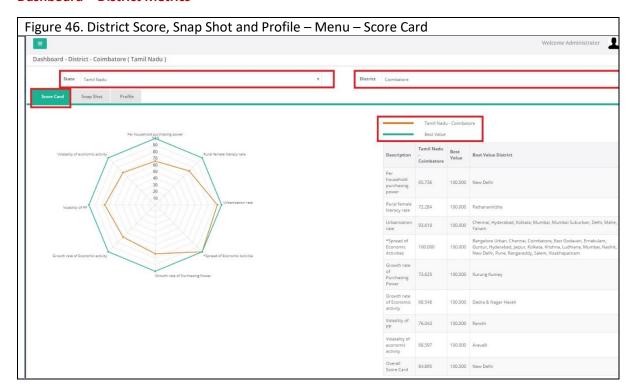


# Sample Result for Advanced Query

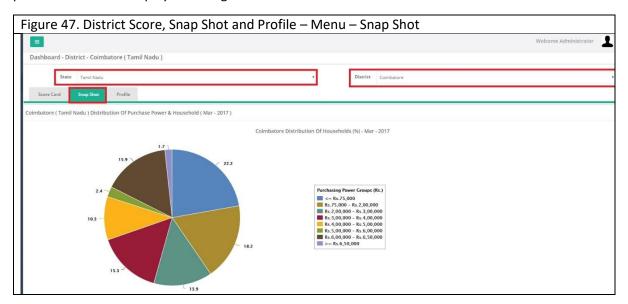


Advanced Query enables user to drilldown district/town that meet criterion in all the datasets that are provided in District Metrics.

In addition, the resultant data can be exported to spreadsheet.

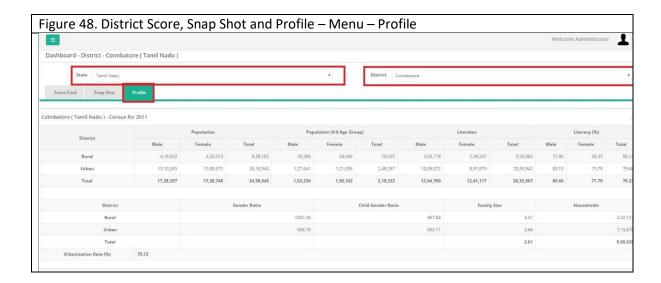


From figure 46, Coimbatore's score card can be seen. The spider graph is interactive – values of parameters will be displayed through mouse-over.



In the Snap Shot section of District Dashboard, the user can obtain datapoints on household distribution in each income bin and their purchasing power. Alongside, essential metrics from Census 2011 are shown graphically.

In the Profile section of the District Dashboard, the user can obtain a comprehensive range of datapoints on the selected district – these include from Census 2011, Purchasing Power and Economic Activity.



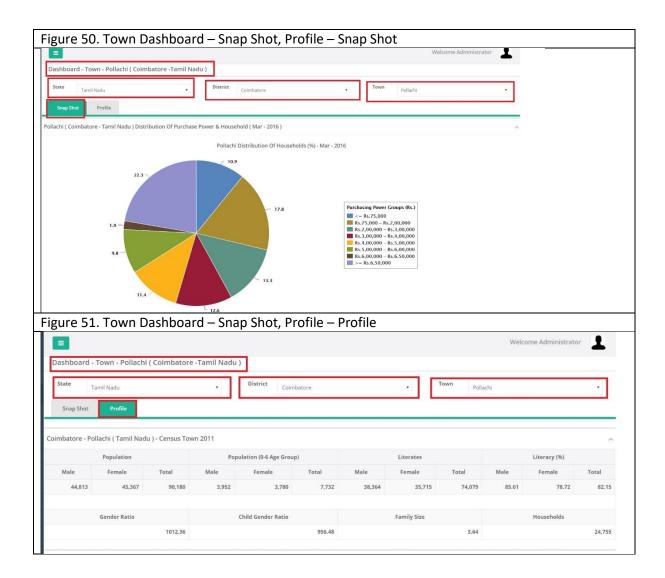
#### Dashboard - Town

Apart from the District-level dashboard, DM users can access Town Dashboard to understand a town's profile – its purchasing power and demographic data.

(Note: Data Available for select towns of India)



The user can choose to view town data at a snap shot-level or to know in-depth information, the user can view the selected town's profile.

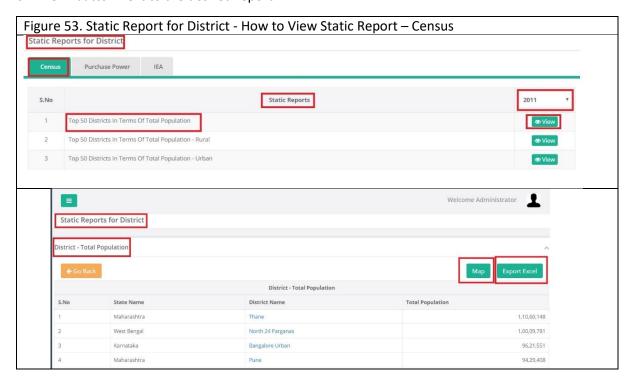


Apart from District and Town Dashboards, District Metrics provides users with the option to view predefined queries in the form of reports – Top and Bottom districts and towns for a set of parameters, as per Census, Index of Economic Activity and Purchasing Power.



In the Static Report for District, top districts as per various parameters are available. As per Census 2011, a set of pre-defined reports are available on both as tabular and map-view; in addition there is option to export to excel.

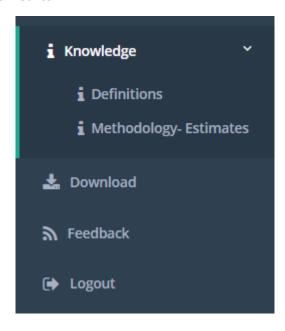
To view the data for select parameter, the user has to select desired period (Year in this case) and click on 'View' button next to the desired report.





To view report from desired period, dropdown listing period(s) should be selected.

#### **Other Features of District Metrics**



'Knowledge' section provides the user with definitions of various terms used in District Metrics; Methodology-Estimates provide an overview of estimation of purchasing power and district scorecard.

'Download' option provides user to download district/town/ward codes that can be mapped to user's proprietary/internal data which can be dragged-and-dropped onto District Metric's map-view to juxtapose internal data over District Metrics data.

Users share can their feedback on product, queries on data through 'Feedback' option provided.

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